



Project Ruby

BTG Advisory has been instructed to advise on the potential sale of a well-established provider of niche support services to the legal profession.

The Opportunity

- Project Ruby provides the opportunity to acquire a provider of very niche support services to the legal profession.
- For confidentiality reasons full details of this business can only be provided after the signing of a Non-Disclosure Agreement.
- The business enjoys a flexible cost base which has allowed fast growth to be achieved, in an area of support where many legal firms are seeking to outsource their workload.
- Recent investment into new, bespoke IT systems has been made, in order to allow the streamlining of the administration function of the business, to increase profitability.
- The business has considerable opportunities for growth, to date having been constrained by management capacity. All growth and new clients have been achieved via “word of mouth”, with no business development or sales function in place.
- The business has turnover of £2.5m, achieving adjusted EBITDA of c£500k.
- Location: North of England, but operates nationally.

For Further Information

Further information is available upon completion and return of a Non-Disclosure Agreement (NDA), which is available on request.

Enquires should be directed in the first instance to:

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Important Notice

The information above has been supplied by our Client and should not be relied upon as statements or representations of fact or warranties of any kind. BTG Advisory, their partners and employees shall not be responsible for any error, omission or misstatement. Neither we nor our Client accept any responsibility whatsoever in respect of these particulars, which are simply offered as a general indication to parties who may be interested.

This firm is not authorised under the Financial Services and Markets Act 2000 but we are able in certain circumstances to offer a limited range of investment services to clients because we are licensed by the Institute of Chartered Accountants in England and Wales. We can provide these investment services if they are an incidental part of the professional services which we have been engaged to provide.