



Project Box

BTG Advisory has been instructed to advise on the potential sale of a well established and profitable manufacturer of corrugated cardboard boxes which is experiencing year on year growth.

The Opportunity

- Project Box provides the opportunity to acquire a profitable manufacturer of corrugated cardboard boxes..
- Our client is based in the North of England and supplies a wide range of customers across many sectors including manufacturers, wholesalers, high street retailers, online retailers and packaging merchants.
- Operating for over 10 years the Company is experiencing year on year growth and controlled expansion under the current owner.
- The Company is operated as life style business by the owner who has worked within the industry for a number of years.
- The business has a loyal and experienced workforce, the owner wishes to sell all or a significant proportion of the share capital and relinquish some of the day-to-day responsibility but is prepared to stay within the business for up to 3 years in a sales role.
- The business is profitable, with annual turnover in FY18 anticipated to be £3.6m (FY17 £3.0m) which is expected to generate an EBITDA of circa £215,000 (FY17 £228,000) the reduction in EBITDA from the previous year is primarily due to increased raw material costs.

For Further Information

Further information is available upon completion and return of a Non-Disclosure Agreement (NDA), which is available on request.

Enquires should be directed in the first instance to:

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Important Notice

The information above has been supplied by our Client and should not be relied upon as statements or representations of fact or warranties of any kind. BTG Advisory, their partners and employees shall not be responsible for any error, omission or misstatement. Neither we nor our Client accept any responsibility whatsoever in respect of these particulars, which are simply offered as a general indication to parties who may be interested.

This firm is not authorised under the Financial Services and Markets Act 2000 but we are able in certain circumstances to offer a limited range of investment services to clients because we are licensed by the Institute of Chartered Accountants in England and Wales. We can provide these investment services if they are an incidental part of the professional services which we have been engaged to provide.