



Project Beta

BTG Advisory has been instructed to advise on the potential sale of a well established supplier of pipes and tubing to the Oil, Gas and Industrial sectors.

The Opportunity

- Project Beta provides the opportunity to acquire a long-established specialist supplier of pipes, fittings, flanges and ancillary products in all grades of material to the Oil, Gas, Ship repair and Industrial sectors.
- The business is well situated to take advantage of demand locally from a large oil refinery, but also supplies a wide range of other industries and business, both locally and nationally.
- As an independent business, it holds stocks from numerous manufacturers, offering a wide choice to its customer base.
- The business enjoys a strong reputation as a result of its long trading history and as a result of its commitment to service, backed up by the availability of a wide range of stock.
- In recent years, the business has been run as a lifestyle business. An increased focus on sales provides significant opportunities for growth.
- The business has turnover of £2.5m, achieving adjusted EBITDA of c£400k.

For Further Information

Further information is available upon completion and return of a Non-Disclosure Agreement (NDA), which is available on request.

Enquires should be directed in the first instance to:

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Important Notice

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This firm is not authorised under the Financial Services and Markets Act 2000 but we are able in certain circumstances to offer a limited range of investment services to clients because we are licensed by the Institute of Chartered Accountants in England and Wales. We can provide these investment services if they are an incidental part of the professional services which we have been engaged to provide.