



Project Metal

BTG Corporate Finance has been instructed to advise on the potential sale of a well established and highly regarded steel fabricator based in the North West of England.

The Opportunity

- Project Metal provides the opportunity to acquire a reputable metal fabricator based in the North West of England which has been successfully trading for over 30 years.
- The Company is a family owned “life-style” business, providing potential acquirers with the opportunity for significant growth and profit maximisation in a skilled industry with high barriers to entry.

The Business

- The Company is a general metalworking business, but with a wealth of experience, skill and manufacturing capability offering a wide variety of services. These include the fabrication of structural items, handrails, staircases, balustrades, ornamental steelwork, interior fittings and more.
- Recent investment has been made to enable the Company to CE mark their products. This distinguishes the Company from its competitors and opens up opportunities for further growth in their current markets as well as other highly regulated markets.
- The Company enjoys a constant flow of new projects, primarily acting for local authorities and blue chip construction and refurbishment contractors in a variety of sectors. However, no marketing or advertising of the business is carried out and all work comes from the strong reputation that has been established.
- Typical contract size for the Company is between £20K and £100K.
- Recent years have seen the Company achieve consistent financial growth. In FY2016 the business achieved turnover of £1.6m which represented a 15% YOY growth. EBITDA in FY2016 was approximately £325k.

For Further Information

Further information is available upon completion and return of a Non-Disclosure Agreement, which is available on request. Enquiries should be directed in the first instance to:

Angela O'Brien

E: angela.obrien@btg-corporatefinance.com

T: 0161 837 1800

Emma Jones

E: emma.jones@btg-corporatefinance.com

T: 0161 837 1800

Important Notice

The information above has been supplied by our Client and should not be relied upon as statements or representations of fact or warranties of any kind. BTG Corporate Finance, their partners and employees shall not be responsible for any error, omission or misstatement. Neither we nor our Client accept any responsibility whatsoever in respect of these particulars, which are simply offered as a general indication to parties who may be interested.

This firm is not authorised under the Financial Services and Markets Act 2000 but we are able in certain circumstances to offer a limited range of investment services to clients because we are licensed by the Institute of Chartered Accountants in England and Wales. We can provide these investment services if they are an incidental part of the professional services which we have been engaged to provide.